

**Entrepreneurship I**

**004**

**14 Nov. 2016 2.00pm-5.00pm**



**ORDINARY LEVEL NATIONAL EXAMINATIONS, 2016**

**SUBJECT: ENTREPRENEURSHIP**

**DURATION: 3 HOURS**

**INSTRUCTIONS:**

- 1) Write your name and index number on the answer sheet as written on your registration form.
- 2) Do not open this question paper until you are told to do so
- 3) This paper has Two Sections: **A** and **B**.  
**SECTION A:** Answer **ALL** questions. **(55 marks)**  
**SECTION B:** Answer any **THREE** questions. **(45 marks)**
- 4) Calculators may be used where necessary.
- 5) Show all the workings clearly.
- 6) Use only blue or black pen.
- 7) Answer questions as instructed in section **A** and **B**.

**SECTION A: Attempt all questions (55 marks)**

- 1 a) Explain what is meant by "Vision 2020 Umurenge Program"(VUP). (2marks)
- b) Differentiate demand from supply. (4marks)
- 2) Explain any three techniques of collecting information. (6marks)
- 3) Mention any five obligations of a trader. (5marks)
- 4) Describe any four factors that influence savings. (4marks)
- 5) List any five documents used in the declaration of goods in customs. (5marks)
- 6) Explain briefly three types of commercial discounts. (6marks)
- 7) List any four uses of a balance sheet. (4marks)
- 8) Mention any four reasons to explain why it is important to have a calendar of activities. (4marks)
- 9) Giving examples, explain any three sectors of production. (6marks)
- 10) Outline any five elements of a delivery note. (5marks)
- 11) Mention any four bank services. (4marks)

**SECTION B: Attempt only three questions (45marks)**

- 12 a) List any three factors that influence consumption. (3marks)
- b) State and explain any six types of consumption. (12marks)
- 13 a) State five business impacts on the natural environment. (5marks)
- b) Explain briefly the term "SMART" which is related to characteristics of a goal. (10marks)
- 14 a) Differentiate between budgeting from planning. (3marks)
- b) State any six steps to successful project planning. (12marks)
- 15 a) What is capital? (1mark)
- b) Below is a Balance Sheet of Kamana Entreprise drawn on 31<sup>st</sup> December 2012 :

**Kamana Entreprise Balance Sheet as of 31<sup>st</sup> Dec.2012**

| Rwf                   |                |                            |               |
|-----------------------|----------------|----------------------------|---------------|
| <u>Fixed Assets</u>   |                | Capital                    | 1,610,000     |
| Premises              | 1,000,000      | Add:Net Profit             | <u>5,000</u>  |
| Fittings              | <u>120,000</u> |                            | 1,615,000     |
|                       | 1,120,000      | Less:Drawings              | <u>6,000</u>  |
| <u>Current Assets</u> |                |                            | 1,609,000     |
| Stock                 | 380,000        | <u>Current Liabilities</u> |               |
| Debtors               | 25,000         | Creditors                  | <u>40,000</u> |
| Cash                  | 20,000         |                            |               |
| Bank                  | <u>104,000</u> |                            |               |
|                       | 529,000        |                            |               |
|                       | 1,649,000      |                            | 1,649,000     |

You are required to calculate:

- (i) Capital employed. (4marks)
- (ii) Capital owned. (3marks)
- (iii) Liquid capital. (4marks)
- (iv) Working capital. (3marks)